

Published by Scovill Manufacturing Company for its Employees

1st Quarter Sales and Profits Show Continued Improvement

On May 7, the Board of Directors of Scovill released the sales and profit results for the first quarter of this year. At this same meeting, S. T. Williams was re-elected President and General Manager and all other corporate and divisional officers were re-appointed.

The Board also announced that Malcolm Baldrige, President of the Eastern Company of Naugatuck, will enter the employ of the Company on July 1, 1962, at which time he will become Executive Vice President. A resident of Woodbury, Connecticut, Mr. Baldrige has been associated with the Eastern Company for the past fifteen years, and has been its President since February, 1960.

In commenting on the first quarter report (see box below) Mr. Williams stated, "It is encouraging that the improvement in Company sales and profits which took place last year has continued into this year. As you will remember, the Scovill report for the first quarter of last year was most disappointing. Fortunately, things picked up later in the year and we entered 1962 with a busy shop and comfortable backlogs.

"First quarter sales of \$42½ million were at the highest level since the first quarter of 1956. Profits after taxes of \$1,267,060 were 3% of sales, or 3¢ out of each sales dollar. While much better than last year, this was still less than the profit earned in the

first quarter of 1957 (4.1% of sales) or 1956 (4.2% of sales).

"But it is heartening to realize that we have been making progress in our efforts to increase sales and improve profit margin. Such improvement does not come easy. We found this out in the full-scale programs conducted throughout the Company to reduce costs and increase productivity. It's a never ending battle. While we work to reduce costs in one area, others continue to rise.

"Our customers are caught in the same profit squeeze and are continually pressing for lower prices. Foreign competitors are tightening this squeeze by making their products available in increasing quantities in U. S. markets at prices we cannot meet. Since their quality is usually good, they are an attractive alternative to cost-conscious customers. Cost reduction is more than just an emergency measure — it must continue as an accepted and necessary part of our efforts to survive in a competitive world.

"Although forecasting is always an uncertain occupation, I did state at the annual meeting of Scovill stockholders held in Waterbury last month that some business indicators were predicting a drop-off in activity, later in the year. There has been a slight decline in our overall sales and in new orders received since the middle of February.

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Oakville Denied Tariff Relief

It was a good fight, but we lost! On April 28, President Kennedy turned down the recommendation of the U. S. Tariff Commission which would have increased the tariff on imported straight pins from 20% to 35% of their import value. The Oakville Division, along with four other Connecticut manufacturers of straight pins, worked long and hard to present evidence to the Tariff Commission that their industry had been injured seriously by low-priced imports.

The evidence presented to the Tariff Commission was impressive and was given due consideration by the six Commissioners. Figures were presented to show that imports of straight pins increased from about 6,000 pounds in 1948 to over 1 million pounds last year, which is equal to about one-third of the entire U.S. market for such pins.

It was also pointed out to the Commissioners that the prices charged for U.S.-made pins have remained at about the same level since 1957 despite the fact that production costs continued to rise. As a result of this squeeze, profits in the domestic industry have been reduced to a point too low for healthy operation.

Because of their lower costs of production, and despite the present 20% tariff on imports, foreign producers are selling their pins in this country at prices about 20% lower than U.S.-

(Continued on Page 2, Column 3)

COMPARISON of 1st QUARTER SALES and PROFITS

	1st Quarter 1962	1st Quarter 1961	1st Quarter 1960	1st Quarter 1959	1st Quarter 1958	1st Quarter 1957	1st Quarter 1956
Sales	\$42,537,000	\$33,483,000	\$38,177,000	\$36,952,000	\$28,291,000	\$35,193,000	\$43,150,000
Profits (after taxes)	1,267,000	388,000	1,010,000	1,110,000	(183,000)*	1,441,000	1,826,000
Profits (% of Sales)	3.0%	1.2%	2.6%	3.0%	—	4.1%	4.2%

* — Loss

MEMO **from Management:**

Overcoming Frustrations — Constructively —

According to a recent news release, a new motel in Chicago will include a "frustration room" where guests will be able to toss off their tensions by smashing inexpensive household objects against a brick wall. Well, at least the idea is different — and it does recognize that some outlet should be provided for the tensions and frustrations of this day and age.

Businessmen are not immune to such strains and stresses. While running a business has always been a complex and demanding responsibility, new burdens and new contradictions are being added with alarming frequency. A few examples:—

If you become too big a business, or too efficient, the government clamps down — you're a "monopoly".

If you are too small, you can't afford the risks and the money involved in the large-scale research and development programs which provide the new products and the new jobs that keep our economy rolling.

If you raise prices to recover higher costs, customers rebel and turn to lower-priced imports — or you are accused by the government of acting against the public interest.

If you lower prices despite increasing costs, you soon lose whatever profits you have — or increase your losses.

If you don't spend money for new plants and equipment, your competitors get the jump on you — but if you do not earn enough profit, you haven't enough money available for better equipment.

If cost reduction programs succeed in reducing certain operating costs, you may find the savings obtained eaten up by new wage increases. And so it goes.

Scovill has its share of frustrations in attempting to meet tough price competition at home and abroad, but as yet we have no plans for a "frustration room" of our own.

We are concentrating our energies on programs intended to increase sales, reduce costs, and increase productivity. A good example is the \$4 million we are now spending in Waterbury to enlarge our facilities for rolling and processing aluminum sheet. Sure, it's a business risk — and there is no guarantee that it will bring in the additional sales and profits that such an expenditure warrants. But it is more constructive than sitting back and waiting for someone to subsidize us — or breaking something against a brick wall.

Annual Meeting

(Continued from Page 1, Column 2)

"However, I am most encouraged by the progress made during this past year and by the prospects for the immediate future. With the help of our foreign operations and the expected benefits from the many things we are doing to improve our position, 1962 could turn out to be another year of steady improvement."

At the May 7th meeting, the Directors also voted to declare dividends of 25¢ per share of Common Stock and 91.25¢ per share of Cumulative Preferred Stock, both dividends payable June 1, 1962 to stockholders of record at the close of business on May 18, 1962.

Tariff Relief

(Continued from Page 1, Column 3)

made pins. They can do this because they have modern, high-speed equipment and pay wage rates of less than \$1 per hour as compared to the average of over \$2 per hour paid by the U.S. pin industry. (Oakville plant average is \$2.60.)

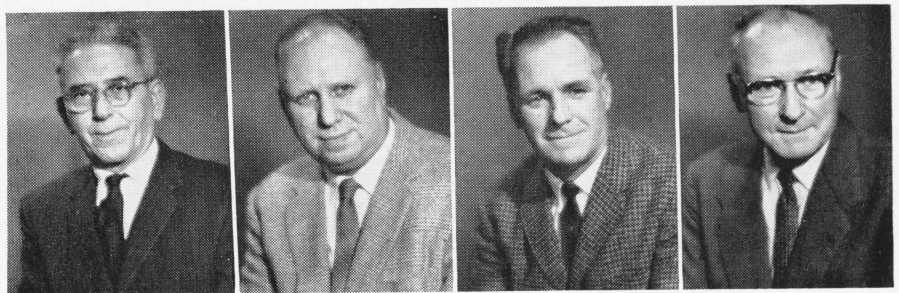
Four of the six Tariff Commission members were sufficiently convinced by the evidence presented to recommend that the Tariff be increased from 20% to 35% — to allow U.S. producers to compete on a more favorable basis with their low-cost foreign competitors. This recommendation was forwarded to the President who, under existing laws, has the final authority to accept or deny recommendations of the Tariff Commission.

A large delegation from the Naugatuck Valley area met with legislators in Washington to urge their support of the Tariff Commission's recommendation. In addition, hundreds of letters were sent to Washington by employees to request that the tariff relief be granted.

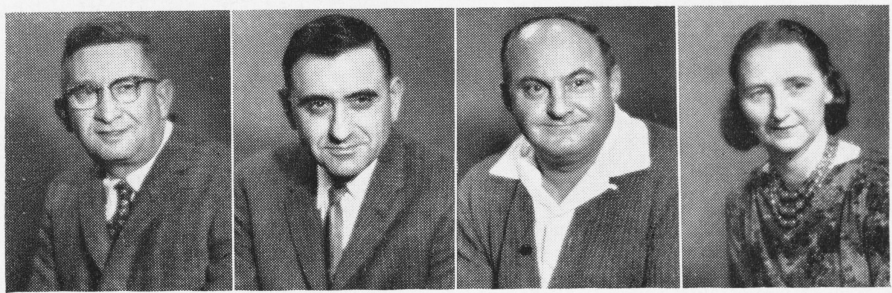
Despite such efforts in support of the Tariff Commission's recommendation, it was turned down by President Kennedy on April 28. In his opinion, the Tariff Commission report did not clearly indicate injury to the domestic pin industry. Much has been written and said about the impact of proposed changes in our tariff laws on American industry. The failure of the Administration to grant relief to the pin industry is a clear example of how a domestic industry and its employees can be sacrificed in the interest of promoting international trade.

Service Anniversaries

- William Pitcavage, New Milford
25 yrs—April 7, 1962
- Clinton Rasmussen, Plant Prot.
25 yrs—April 8, 1962
- Mary Maher, Tank Fitting Sales
25 yrs—April 11, 1962
- W. Arthur Root, Cosmetic Div.
25 yrs—April 15, 1962
- John Capino, North Mill
25 yrs—April 16, 1962
- Conrad Sansoucie, Planning
10 yrs—April 1, 1962
- Lillian Tulacro, Lacquer
10 yrs—April 8, 1962
- Ameen George, Sanitation
10 yrs—April 14, 1962
- Doris Burritt, Chucking
10 yrs—April 16, 1962
- Gertrude Lindsay, Aluminum Finish
10 yrs—April 19, 1962
- Joseph Salerno, Closure Tool
10 yrs—April 21, 1962



Anthony Santoli Single Spindle 40 yrs—Apr. 10
 Frank Hauser Millwrights 25 yrs—Apr. 19
 Francis Holihan Press & Mach. 25 yrs—Apr. 7
 John Keating Millwrights 25 yrs—Apr. 9



John McGrath No. Mill 25 yrs—Apr. 9
 Orlando Nallo East Machine 25 yrs—Apr. 26
 Stanley Pawlowski Chucking 25 yrs—Apr. 5
 Mary Rozdilski Closing 25 yrs—Apr. 25

Your Social Security

According to the latest Government figures, the combined Social Security trust funds increased more than a half a billion dollars in 1961. The assets of the funds now stand at over twenty-three billion dollars.

Today, there are more people getting Social Security checks each month than there were in the entire population of the United States at all ages in 1830. The number of people getting Social Security benefits since payments first started in 1940 has been increasing steadily. This trend is expected to continue for the next 50 to 75 years.

To cover the cost of making payments to all these people Congress has written into the Social Security law a gradually rising schedule of Social Security taxes. Under this schedule, Social Security taxes will increase in 1963, 1966 and 1968.

As the number of Social Security beneficiaries grows, income from Social Security tax contributions and from interest on the invested assets of the funds will grow at an even faster rate. By the end of 1970, according to estimates of the experts, the Social Security trust funds will hold more than 50 billion dollars. This is good news to the 9 out of 10 American families



SERVICE AWARD RECIPIENTS. Pictured with President S. T. Williams at special service award presentation ceremonies are Waterbury Division employees who celebrated continuous service record anniversaries in April.

Memorial Day Shutdown

The Waterbury Divisions and Services will be closed on Wednesday, May 30, to observe Memorial Day. Any deviation from the above will be by department or individual notice.

Memorial Day is one of the holidays for which qualified employees are paid when they do not work.

who look to the Social Security system as a source of basic income protection in old-age, or when the working member of the family dies or becomes disabled.

Branch Offices In Mass., R. I.

A new office and warehouse has been opened in Norwood, Massachusetts, to house representatives of the Mill Division, General Manufacturing Division and Closure Division.

The Providence office and warehouse has been closed as of April 14th. Mill products stocked at Providence have been moved to Norwood.

The address of the new location is 95 Morse St., Norwood, Mass.

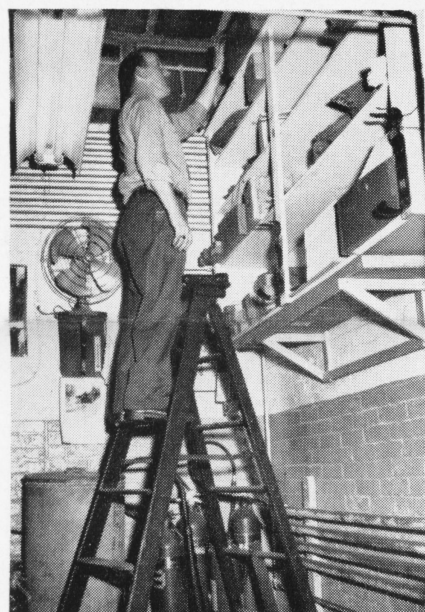
Woodtick To Open Memorial Day

Weather permitting, Woodtick Recreation Area will open officially for the summer on Memorial Day, May 30.

Passes are being distributed to employees at their work places, together with applications for Associate Passes for members of their families. Passes for retired employees are being mailed to their homes.

Groups desiring to hold outings at the Picnic Area are asked to contact the Employee Activities Office.

The Children's Day Camp will open on July 2nd. Brochures and application blanks are available at the Employee Activities Office.



STOP SHORT OF THE TOP. Clif Aspinall, of the Safety Dept., illustrates the safe stopping-off step when climbing or working from a ladder.

The Two Steps Beyond

Although the two top steps on a stepladder are not safe to stand on they are there for safety reasons. They provide a brace for legs, a place to hold onto when necessary and a place to lay a tool.

The top step of a stepladder should never be eyed with a thought of standing on it — it's the most dangerous place to stand.

If a job can't be reached from the third step down — the ladder is too short for the job. Stop short of the top — *always*.



GROUND BROKEN FOR NEW SERA HALL. The presidents of all Scovill recreation groups had a hand in the turning of the first shovelful of dirt in breaking ground for the new employee recreation hall on Monday, May 7th.

SERA President Vincent Manzolli mans the "gold" shovel, provided by the contractors, Dwight Building Company of Hamden, who will be doing the construction work. Looking on are: Harold Rogers, president of the Rod & Gun Club; Anthony Laudate, president of the Foremen's Association; Violet Dander, president of the Girls' Club; John Mitchell, SERA Executive Comm. chairman.

Scovill Bowlers

Cost Office League

As the *BULLETIN* goes to press, the Cost Office League is the only duck pin league to have completed its season. Final standings show the Indians top team in the league, Braves and Giants tied for second place, and the Red Sox in third.

Cam Klobedanz captured all honors for the men: high single, 164; high three, 417; high average, 121.

In the women's class—

Kathleen Silio took high single with 147; Pat Richards captured high three with 370; and high average with 108.

Nighthawks League

This newest league, consisting of 4 teams with 4 players each, is made up of second shifters of the Cosmetic Division and Chucking Dept. They roll at midnight on Fridays at Lakewood Lanes. Results of their first round:

Bats in top position; Midnighters second; Owls third; Hawks fourth.

Ann Steinagle has top honors in the women's class with 196 for high single,

437 for high three, and 126.2 average. Jerry Barbetti holds the men's high single with 244; Marcel Purzio has high three with 595 and high average of 170.2.

Ten-Pin League

This league has three more nights of play but bowlers will have to go some to top score turned in on April 30th by Rudy Morse. His score for the three games of that night was 602. He also holds high average with 172. Tom Guinea has high single with 253.



THOMAS E. CURRAN has been recalled for active service in the U.S. Army. He had been a research metallurgist in the Research & Methods section of our Mills Division since June, 1961.

Retirements

Effective Apr. 1, 1962

DUCILLE CUDDY, inspector-packer in Packing A—27.2 years.

JESSIE DUBIEL, miscellaneous machines operator in the Chucking Dept.—8.8 years.

JOSEPH RUBBO, boiler room helper in Steam Dept.—23.4 years.

Effective May 1, 1962

MARIA ANGELONI, dial press operator in Drawing—almost 33 years.

DOMINICA COVIELLO, dial press and machine operator in Drawing—18.8 years.

ARTHUR CROCHETIERE, maintenance man in Sanitation—21.3 years.

JAMES NAGLE, Superintendent of General Maintenance Dept.—45 years.

ANTHONY SANTOLI, toolsetter in Single Spindle Dept.—over 41 years.

HAROLD STOTTS, inventory control clerk in the Oil House—45 years.

FRANCIS WROGG, toolsetter-operator on headers in Head, Rehead & Clip Dept.—over 45 years.



RETIREES FETED. Among retirees who were partied by fellow workers on their April 1st retirements were: (top) Carl Carangelo of the Tank Fitting Assembly Dept. and (lower photo) Dolorotta Rinaldi of the Buff Room.

Scovill Golfers

There are four Scovill leagues this year, all playing at the East Mountain Golf Course.

Tuesday Night League—14 teams

Early Bird League—8 team league made up of second shift employees, also playing on Tuesday nights

Hackers & Moaners—10-team league, playing on Thursday

Thursday Night League—inter-department handicap league with 12 teams

Softball League

The official season for the Scovill Softball League will get underway on Monday, May 21, at the Brass Mill Diamonds. The four teams of this inter-department league will play 12 games in two rounds, with winners of each round playing for the championship at the end of the season.

Teams entered this year are:—

Closure—John Deegan

Metals Research—Jim Mulholland, Al Duffie

Strip Mill—Bob Pecock

East Mfg.—Ed McAvoy



SCOVILL CONTRACTOR CAPS TAKE TO THE WATER

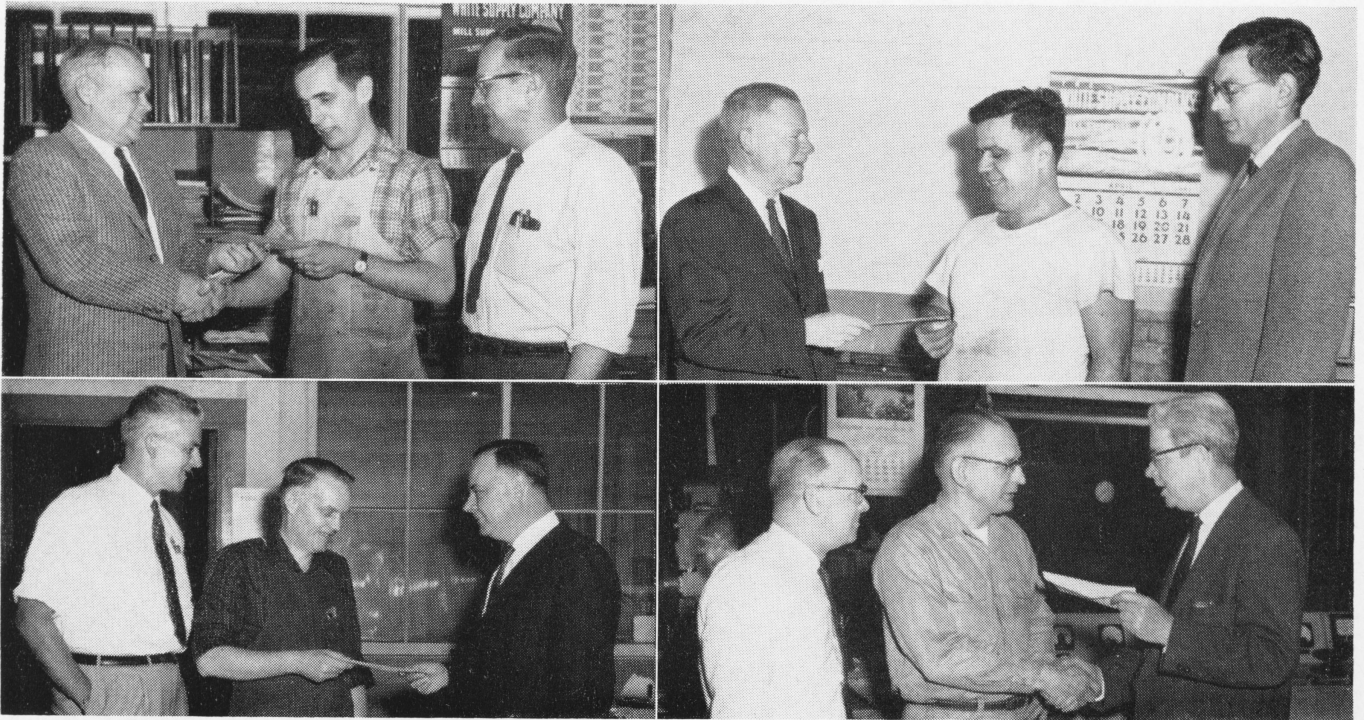
Checking in with customers and representatives in New Orleans enroute to the Southwest Plumbing & Heating Wholesalers Convention in Dallas, Texas, recently, two local men were guests of T. C. Patin & Son, on a weekend fishing expedition on Lake Ponchartrain, Louisiana.

Although wearing Scovill Contractors' Caps for good luck, the catch for the day was nil—the water was so muddy, the fish could not see the bait. However, the trip itself was deemed a success as the men did come home with some fine orders for our copper water tubing.

Pictured are:—1st row:—Everett Hunt, Plumbing Product Sales Man-

ager, Waterbury; and Al McGregor, Pelican Supply Co., New Orleans.

Back row: John Babin, Manager, Wholesaler Sales, Waterbury Mill Sales; T. C. Patin, Scovill representative in New Orleans; John Rabun, Wallace Supply Co., Baton Rouge, La.; Mickey Girard, Plumbing Contractor, New Orleans.



SUGGESTIONS BRING CASH AWARDS TO SEVEN

Top left:—Thomas Muckle, of Gen. Mfg. Tool Room, receives award of \$125 from Tool Superintendent George Chase, as foreman Harold Henricksen looks on. Tom's idea of combining two operations in the making of the Pollaroid Camera Bridge will help to increase production and cut handling and production costs.

Top right:—Peter Michielli, of the Foundry, accepts his check for \$125 and congratulations from Vice President Willis Machin as Foreman John Dexheimer stands by. Peter's suggestion regarding core making operations will help eliminate breaking and scrapping of cores.

Bottom left:—Warren Tice, of Screw Machine Tool, won \$100 for his suggestion regarding thread rolls which will decrease downtime and scrap on production machines. Here he accepts his check from East Plant Factory Superintendent John Francis as Project Engineer William Sutton smiles his approval.

Bottom right:—Frank Przybysz, of the Wire Mill, came up with a suggestion which eliminates damage to gauges on the 3-strand wire mill. He accepts his check for \$100 from Works Manager James Cusack. Willard Shove, Asst. Superintendent of the Wire Mill, looks on.

Suggestions Win Awards, Increase Productivity

There's always a better way — to make the job easier, to increase output, to save time and material—and it could mean extra cash. That is, if the idea is passed along to the proper people and can be put into use.

Seven employees who had turned in their suggestions were awarded cash prizes last month.

\$75.00 Award

Louis Rinaldi, Cosmetic Tool

\$25.00 Award

Joseph Giattino, Casting Shop
Armand Provancer, Cosmetic Div.

Letters Of Appreciation

Frank Lundin, Tube Mill; Paul Fede, Tube Mill; Mary Scott, Slide Fastener; Joseph Pavlik, Strip Mill; Thomas Curtin, North Mill.

Obituaries

WALTER ANDREW died March 31, 1962. A toolmaker in Eyelet Tool when retired in April, 1949—32 years.

JAMES F. DOYLE died April 5, 1962. A toolmaker in Hot Forge Tool when retired in January, 1962—almost 26 years' service.

J. I. ANTOINE LEDUC died April 9, 1962. A floorman in the Coupling Dept. when retired in November, 1961—almost 33 years' service.

JOHN POCIUS died April 12, 1962. A toolsetter-leadman on presses, inspection and packing in Packing A—over 32 years' service.

FRANK VAICHAITIS died April 14, 1962. A material handler in Waterville Wire Stores when retired in March, 1958—33 years.

JAMES B. LAWLOR died April 16, 1962. A shears operator in the Rod

Mill when retired in March, 1961—over 35 years' service.

VINCENT MARASKAUSKAS died April 16, 1962. A moldman in the Casting Shop when retired in September, 1958—over 32 years.

ELAINE BLANCHARD died April 19, 1962. A Manufacturing Room Clerk, assigned to the Cosmetic Division—over 8 years' service.

JAMES PETERS died April 19, 1962. A die polisher in the New Milford Die Crib — over 26 years.

WILLIAM F. SULLIVAN died April 29, 1962. A service timekeeper in the General Manufacturing Tool Room—over 20 years' service.

THOMAS F. McGRATH died May 4, 1962. A hand screw machine operator in Press & Machine when retired in October, 1960 — over 20 years.



SCOVILL FISHERMEN HOLD ANNUAL BANQUET

A fine attendance (approximately 90), good food and refreshments, good companionship and interesting sport movies made for an excellent evening of entertainment at Rod & Gun Club's annual banquet.

Pictured above, in two sections, are members and guests seated at the head table: Left:—John Capone, chairman of the event; Club president Harold Rogers, honored guest Judge F. T. Reeves, Vice President George Goss, President S. T. Williams, and Vice President H. W. Wild who was tops as master of ceremonies.

Top right:—Mr. Goss, President Williams, Club vice president Robert Fumire, Club Secy.-Treas. Michael Cicchetti and co-chairman Fred Kirschbaum.

Right:—Interesting talks from the head table receive undivided attention.



Fishing Notes

By Mike Cicchetti

Our restocking program this year included putting 700 brown and brook trout into the brook alongside the picnic area, behind the old factory building. Regulations for this area are the same as for the pond, and permits may be obtained from the Harts.

The fishing season was opened officially on Saturday, April 21st. A banner number of Izaak Walton were on hand and, happily, most of them caught their legal limit of fish. Incidentally, our President Harold Rogers was in Florida on opening day—wonder if he caught the limit there?

Les Hart, official score keeper, reports the following prize winning fish measured in at the annual competition for members only held on Saturday and Sunday, April 28 and 29.

April 28 — Bronis Sharkis, 12³/₈" trout, 11¹/₄" perch; Frank Rodgers, 17¹/₄" pickerel; Lee Graham, 21" bullhead.

April 29 — Vincent LoCurto, 16³/₈" pickerel, 10³/₈" perch; Bob Fumire, 10" brown trout, 10⁵/₈" perch, 10¹/₄" bullhead.

Largest brown trout measured in, through April 30th, was a 16¹/₂" beauty landed by Chet Klim.

Weather permitting the children's contest was scheduled for May 12th.

Note:—To parents bringing their children to the Fishing Area. DO NOT drop the children off on the road and allow them to fish from the highway. Rules specifically state that children under 16 may fish at the pond ONLY if accompanied by an adult.

Vacationers To Head For Europe

Interest in a vacation trip to Europe during the vacation shutdown is divided between two proposed tours. Employees have shown a decided preference for the tours which include:

No. 1—Paris, Lausanne, Venice, Florence, Rome, Pisa, Nice.

No. 2—Lisbon, Casablanca, Tangier, Seville, Granada, Madrid, Paris.

The third trip, through the Scandinavian countries, is being cancelled as not enough employees signed up to make this trip possible.

There are still a few openings for tours #1 and #2, and anyone interested is invited to contact the Employee Activities as soon as possible.

Girls' Club News

By Betty Affeldt

The new Council, elected by membership; and the new officers, elected by the Council, include:—

- President Violet Dander
- Vice President Della Riccio
- Secretary Julia Santopietro
- Treasurer Cloe Read

Council Members: — The officers, Caroline Cannata, Edith Carolan, Dorothy Chambers, Rita Cheverette, Betty Colbassani, Virginia Dooling, Margaret Gorman, Sue Guarvera, Rose Lacerenza, Jean Ostroski, Evelyn Smoil and Margaret Snowden.

You've elected them, but that's only the beginning. They are anxious to serve you and it's up to you to see that they do. If you have ideas for activities or events that would be of interest to Club members — get in touch with any Council member — they'll do their best to carry them out.

Our big event of any year — the annual banquet — which is to be held at Waverly Inn on Sunday, May 27, will have Rev. Robert Keating as principal speaker. Father Keating needs no introduction to Club members and as we do expect a full house — please get your reservations in as soon as possible. We are limited as to the number of persons attending.

BULK RATE

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Published the first week of each month in the interest of Scovill men and women. The deadline for classified advertising and news items is the 20th of the month preceding issue.

Our address: Scovill Bulletin, P.O. Box 1820, Waterbury, Conn.



Classified Advertising

For Sale

American Flyer train set; boy's alpaca overcoat, size 14; football helmet; 26 x 50" pool table; all like new. 754-6784 after 6 p.m.

Curtiss 1 1/2 h.p. air compressor, 3 belts, 2 stage — high/low; air cooled; 60 gal. tank; 110 or 220 volts. 754-5550 from 4 to 5 p.m.

1957 Plymouth 4-door station wagon, A-1 condition. Reasonable, must sell. 755-4983 or 757-9786.

Reel type gasoline power mower, Briggs & Stratton engine. 753-3984.

640 x 15 tire, never used, mounted on rim. \$15 for tire and rim. 758-5583.

3 bedroom rancher in Oakville, aluminum siding and windows, near school, \$10,900. 274-1970.

Two 15" wheels (Pontiac); play pen; carriage. 754-2081 after 3 p.m.

Full length black Hudson seal fur coat; full length black Persian Lamb fur coat; very good condition, little wear, reasonable. 754-2352 before 6 p.m.

Old pump organ, reasonable. 753-6982 after 5 p.m.

Electric guitar, in perfect condition, \$20. 755-5528.

10' plywood, punt style car-top boat. Two-man, semi-vee bottom, marine plywood. Top carriers included. \$40. 274-2421.

Dining room suite: sideboard, round table, 6 chairs, very good condition, \$80. 754-9164 after 3:30 p.m.

Mastercraft heavy duty tilting trailer; portable chrome shower. 753-6186 after 3:30 p.m.

6 room Cape Cod — large kitchen, combination laundry, 3 bedrooms, 1 1/2 baths, full basement, one car garage; near churches and school. 754-4282.

30" Frigidaire electric range; 2-burner oil space heater (new); 10 assorted venetian blinds; wheelbarrow; 75' plastic garden hose; 16' wooden extension ladder; 24' wooden extension ladder; 18" hand lawn mower, 1 year old. 754-0205.

1962 International Station Wagon, "Scout", Model 80, 4-wheel drive; 600 miles. Cost \$2685, asking \$2200. Call Ext. 2445, 8 a.m. to 5 p.m.

Automatic Perma-glass hot water 30-gal. heater, good condition, \$30; 32-pc. set of pink glasses, \$15; electric roaster, \$12. 754-5748.

1957 Olds "Starfire" convertible, white with black top; black/white leather interior; power-steering, brakes, windows, seat. 756-5254 after 6:30 p.m.

Beautiful 100 x 500' building lot, country atmosphere but only 10 min. to town; 2 min. to bus; 5 min. to new grammar school. Sacrifice sale, make an offer. Also: 7.10 x 15 whitewall tire; new factory built doghouse, swinging door, for small dog. 756-1828.

Florence stove, 4-burner and oil, pipe, 2 oil drums, \$50; Kelvinator refrigerator, \$25; both in good working condition. 753-8338 after 5 p.m.

Wanted To Buy

10 or 12 h.p. outboard motor, in good condition. 274-2942.

Twin babies carriage. 729-7488.

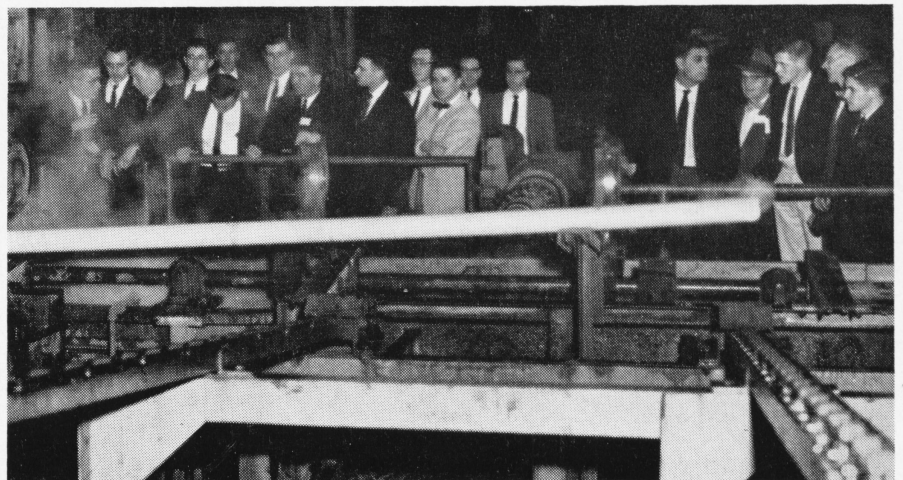
6-volt battery charger. 272-8959.

Play pen. 756-9006.

Set of bar-bells. 755-0393.

Other

Bows made to order — new Sasheen Magic Bow Ribbon — various colors, 4 1/2" wide, 15c each or \$15 per hundred. 755-8663.



RECENT VISITORS TO MILLS. Finding the workings at the Erie Press a very impressive sight, these visitors are junior students in the Mechanical and Management Engineering Course at the University of Vermont.

An industrial inspection trip is a requirement of the course for the purpose of giving the students a better understanding of an engineer's position in industry, his problems and environment. Scovill is one of several industries in the greater Hartford area included in the field trip.